Dubai
Middle Eastern Health & Beauty Care

Buyers List
May 22nd - 23rd 2022
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Owned and managed by aswaaq L.L.C., aswaaq is a fast-growing retail company that operates a series of retail spaces and community malls. We embrace and emulate our UAE heritage to provide you and your community with convenient locations, products and services that meet and exceed your demands.

Tamimi Markets is one of the fastest-growing supermarket chains in Saudi Arabia. Our spacious, well-stocked and competitively priced stores carry the finest local and regional brands and a wide selection of quality produce, meats, seafood, cheeses and household products. We also import foods, produce and household products from across the globe, including Asia, Australia, Brazil, Canada, Chile, China, Egypt, Ethiopia, France, Holland, Lebanon, Mexico, New Zealand, the Philippines, South Africa, Syria, United Kingdom and USA.

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**UAE**

**Type of product:** Branded  
**Number of Stores:** 17  
**Volume of sales:** 200,000,000 Euros  
**Categories of focus:** Vitamins, Personal Care, Hair Care, Accessories, Makeup, Nail Care, Body-Care, Skin-Care, Face-Care, Professional

A member of Ghassan Aboud Group. Grandiose is a premier quality food & grocery retailer that delivers a memorable multisensory experience and best-in-class service in a unique grocery shopping environment. Our customers’ needs are what runs the business, from the common, basic, fast moving items represented by top brands within the region to providing a whole new exciting range of gourmet and diet specific products from all over the world.

**www.grandiose.ae**

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**Egypt**

**Type of product:** Branded/Private  
**Number of stores:** 44 in Egypt/ 300 in Saudia Arabia  
**Volume of sales:** 1 Bln EGP  
**Other countries present in:** Saudia Arabia  
**Categories of focus:** Vitamins, Food Supplements, Personal Care, Hair Care, Accessories, Makeup, Nail Care, Body-Care, Skin-Care, Face-Care, Professional, Prestige, Masstige, Mass Market

**www.othaimmarkets.com**

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**UAE**

**Type of product:** Branded/Private Label  
**Number of stores worked with:** +1000  
**Categories of focus:** Personal Care, Hair Care, Accessories, Makeup, Nail Care, Body-Care, Skin-Care, Face-Care, Prestige, Masstige, Mass Market

Worldwide Distribution Center based in Jebel Ali Free Zone, Dubai, United Arab Emirates, endeavors to be “Your One Stop Place for Multicultural and General Market Products.” The company principals has over decades of experience in distribution of FMCG. Worldwide Distribution Center (WDC FZCO) is a leading Multi-Product, Multi Activity distribution company located in the United Arab Emirates with global reach. Our company represents such well-known companies as Himalaya Herbals, Unilever, Imperial Dax, Namaste Laboratories, Luster Products, Dr. Miracle’s, Fruit of the Earth, WIPRO-UNZA, Strength of Nature Co., J. Strickland, just to name a few.

**www.wdcfzco.com**
**Distributor**

**Type of product:** Branded

**Volume of sales:** USD 20 Million

**Number of stores worked with:** 2000

The company also distributes to: GCC

**Categories of focus:** Vitamins, Food Supplements, Personal Care, Body-Care, Skin-Care

Our clients want cost-effective new market growth solutions, without paying expensive overheads for on-the-ground sales personnel or a local office. They look for a reliable import & distribution partner focused on business development for consumer goods and Private Label products that will get them in front of the key decision makers across retail, foodservice and HO-RE-CA. Wolf ISC, focused on the young, affluent & fast-growing markets in the Middle East & Africa (MENA) was established to help international companies enter and operate in these markets. Based in the UAE, the gateway to GCC and Africa, we facilitate distribution & promotion of our clients’ products & services across MENA.

**Retailer**

**Type of product:** Branded/Private

**Number of stores:** 161

**Volume of sales:** INR 500 Crore

**Other countries present in:** N/A

**Categories of focus:** Personal Care, Hair Care, Accessories, Makeup, Body-Care, Skin-Care, Face-Care, Prestige, MassTige, Mass Market

Health and Glow is India’s leading beauty and wellness chain with 160+ stores across 11 cities and having Online presence through App and Website. Since 1997, we have been the preferred destination for the best products in make up, skincare, hair care, fragrances, etc.

**Retailer**

**Type of product:** Branded/Private

**Number of stores:** 70+

**Distributors worked with:** GMG

**Categories of focus:** Vitamins, Food Supplements, Personal Care, Hair Care, Makeup, Nail Care, Body-Care, Skin-Care, Face-Care, Masstige, Mass Market

Supercare Pharmacy is one of the leading healthcare, lifestyle, and pharma care companies, with a legacy of over 40 years.

At GMG Healthcare, we are focused on facilitating a people-centred health care system by providing an unparalleled range of medicinal and natural products and services. Our aim is to improve patients’ experience at our clinics and pharmacies through professional guidance, friendly service, and nutritional advice from qualified specialists.
Multiplex International LLC specializes in FMCG and Cosmetics products distribution. Established in 1993, the company is one of the leading distributors in the region catering to all the leading hypermarkets, supermarkets, department stores and pharmacies. The company has more than 600 qualified employees, serving UAE, Oman & Qatar. Identifying the right products suitable for Middle Eastern tastes and successful marketing of the products has been Multiplex’s key strength.

Type of product:
Branded/Private Label
Number of Stores worked with:
1200
Other countries distributed to:
Oman & Qatar
Retailers and stores currently supplying:
Carrefour, Abu Dhabi Coop, Union Coop, Lulu Group, Emirates Coop and other big chains

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Transmed is a full service distributor, managing and controlling the entire distribution value chain. Our services cover supply chain, logistics, distribution, sales and promotions with best in class execution. Established in Lebanon since 1946; Transmed focused on the distribution of a very extensive range of Household and Personal Care Products from Procter & Gamble and Clorox, and in parallel developed the distribution of Food products.

Gulf Marketing Group (GMG), is one of the top 100 business houses in the region and the Middle East’s leading family-owned holding companies, established in 1978. GMG is currently anchoring more than 90 reputed international brands, predominantly from the US & Europe. Our Healthcare Retailing division is one of the largest in the region, comprising Super Care Pharmacies & Good Health Nutrition Centers, both present at the leading Malls of Dubai and other Emirates in the UAE, serving more than 10,000 customers every single day.

BinSina is one of the leading pharmacies in the UAE with a growing network of more than 120+ stores. Established in 1965, as part of Al Khayyat Investments, we are UAE’s 1st pharmacy that brings to you more than 55 years of expertise from the world of health, wellness and nutrition. We focus on our community’s ever-growing needs, work with our brands and partners, to offer quality products that aim at promoting a healthy lifestyle.

BinSina strives to think differently, always putting the customer first, breaking the conventional role of a traditional pharmacy.
noon.com the fastest growing e-commerce in the MENA region. I'm handling the beauty segment and would like to meet with sellers see if they want to add their products on our ecommerce platform.

United Arab Emirates
Type of product: Private Label/Branded
Volume of sales: Over 1mln Euros
Categories of focus: Make up, Hair Care, Fragrances, Skin Care, Sun Care, Hair Removal, Body Care, Accessories, Beauty & Grooming, Spa & Wellness, Nail Care

Iran
Type of product: Branded/Private Label
Annual Volume of Sales: 1 mln. EUR
Categories of focus: Cosmetics
Palizalamara is a distributor company and they have exclusive agency. 2 brands in Iran. Now they want to produce 2 different lines one of them is cosmetics another is hygienic.

India
Type of product: Branded/Private Label
Annual Volume of Sales: 22 billion USD
Number of stores: 11784
Categories of focus: All Products
Reliance Retail is an Indian retail company and a subsidiary of Reliance Industries Limited. Founded in 2006, it is the largest retailer in India in terms of revenue. Its retail outlets offer foods, groceries, apparel, footwear, toys, home improvement products, electronic goods, and farm implements and inputs. Apart from physical outlets, the company also sells products on its e-commerce channels.
Bravo is one of the biggest and progressive supermarket chains in Azerbaijan. Their company is the first and only one in the country to open hypermarkets. Today, they have 90 stores and are working to enlarge their horizons to 500 stores by the end of 2025.

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Ajman General Services & Supplies Co., L.L.C. is registered as a limited liability company operating in the United Arab Emirates since 1976, having a wide range of activities in the country. Our activities and services are also extended to countries of Gulf Co-operation Council, entire Middle East, North African countries, India and Pakistan. The company is governed by a President and Board of Directors, working closely with the management.

Our roots began with a vision to provide quality international products and services to the people of Qatar. Today our holding is one of the largest retail and distribution companies in Qatar. We are also proud to say we have a long-standing reputation for building successful partnerships with the world’s leading brands across a diverse range of business activities. This success is born out of our unwavering commitment to the long-term development and strategic growth of not just our holding but also that of our partners.
Urban foods is a chain of supermarkets and a hypermarket that operates in the UAE. Urban Foods, by Dubai Holdings, owns and operates the Géant, Franprix, and Monoprix brands in UAE.

A.S. Watson Group
A member of CK Hutchison Holdings

A.S. Watson is the world’s largest international health & beauty retailer with over 13,700 stores worldwide and store presence in over 4,000 cities. Our Geographical presence is in 24 markets: Belgium, Germany, Ireland, Luxembourg, the Netherlands, the United Kingdom, Czech Republic, Hungary, Latvia, Lithuania, Poland, Russia, Ukraine and Turkey, Hong Kong, Mainland China, Macau, Indonesia, Malaysia, the Philippines, Singapore, Taiwan, Thailand, and Albania.

We NESTO One of the most renowned names in the region’s retail industry, has evolved from modest beginnings to being a chain of over 99 outlets across the GCC. accomplishment with our unique business strategy. Tour products are available to the customer at the best prices while our Service has emerged as the high point of our entire business philosophy. This has made our brands preferred ones among people of various nationalities in different product categories which are directly sourced from origin countries. We are diversifying our services even more by venturing into New Markets like India. While the GCC market has been driving its growth, we would now look at tapping our Indian market with a higher Indian diaspora.
One of the two divisions of the Lagardère group, Lagardère Travel Retail is a pioneering global leader in the travel retail industry. Cumulating more than 160 years of experience in travel retail since the opening of the first bookstore in 1852 at Paris Gare de Lyon, we deliver new experiences for travelers every day. We design and deliver optimal value propositions for travel retail landlords and strive to become their partner of choice. Operating over 4,800 stores across Travel Essentials, Duty Free & Fashion and Foodservice in airports, railway stations and other concessions in 42 countries worldwide, we generated €2.9bn sales in 2021.

www.lagardere-tr.com/en

Type of product:
Private Label/Branded
Number of stores:
6
Countries present in:
France, Italy, Peru
Annual Volume of Sales:
2.9 Bln Euros
Categories of focus:
Vitamins, Feminine Hygiene, First Aid, Adult care, Medical Devices, OTC, Organic, Make up, Skin Care, Face Care, Personal Care Sun Care, Baby Care, Hair Care, Organic, Natural, Bath, Accessories, Home Essentials, Detergents, Mass Market, and Masslite.

Ivision SARL

Lebanon

Type of product:
Branded
Countries it distributes to:
KSA, Kuwait & soon Egypt
Annual Volume of Sales:
1,000,000, USD
Categories of focus:
Vitamins, Feminine Hygiene, First Aid, Adult care, Medical Devices, OTC, Organic, Make up, Skin Care, Face Care, Personal Care Sun Care, Baby Care, Hair Care, Organic, Natural, Bath, Accessories, Home Essentials, Detergents

Lebanon

Type of product:
Private Label/Branded
Number of Stores:
1050 stores
Categories of focus:
All Products
OBA Market LLC is a neighborhood store chain in Azerbaijan. Currently the company has more than 1050 stores. According to the number of stores, OBA Market LLC is number one store chain in Azerbaijan. OBA Market LLC, which is part of the Veyseloglu Group of Companies, entered the retail market in Azerbaijan in 2016 with a new-discount store concept. The main objective of the company is to provide customers with the fast moved consumer goods (FMCG) at the lowest possible price and high quality. Starting from 2020, OBA Market, which has repeatedly increased the number of assortments, sells not only Private Label (PL) products, as well as local and foreign brand products...

www.oba.az

Azerbaijan

Type of product:
Private Label / Branded
Number of Stores:
1050 stores
Categories of focus:
All Products
www.ivision-sarl.com

www.oba.az
**Retailer**

**Kazakhstan**

- **Type of product:** Private Label/Branded
- **Number of stores:** 140
- **Annual Volume of Sales:** 65 bln Tenge
- **Categories of focus:** Make Up, Skin Care, Face Care, Hair Care, Personal Care, Sun Care, Nail Care, Oral Care, Fragrances, Bath, Gadgets, Home Essentials, Professional, Detergents

The largest retailer in Kazakhstan. We are present in 11 regions in the country. We cooperate with more than 1200 partners and suppliers, with more than 350000 buying our products daily.

[www.magnum.kz](http://www.magnum.kz)

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**Retailer**

**Saudi Arabia**

- **Type of product:** Branded
- **Number of stores:** 900
- **Annual Volume of Sales:** 4.5 Bln Riyal

Other countries company is present in: UAE

**Categories of focus:** Vitamins, Food Supplements, Personal Care, Masstige

Al dawaa stand as a giant company backed by an extensive network of more than 900 high quality pharmacies, spread across the Kingdom, with the aim of providing care for life.

[www.al-dawaa.com](http://www.al-dawaa.com)

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**Distributor**

**United Arab Emirates**

- **Type of product:** Branded / Private Label
- **Number of stores worked with:** 8000
- **Annual Volume of Sales:** 2.2 Billion AED

**Categories of focus:** Vitamins, Food Supplements, Personal Care, Hair Care, Makeup, Nail Care, Skin-Care, Face-Care, Professional, Masstige, Mass Market

Leading The Way In Distribution

With more than 52 years of experience, NTDE is a leader among distributors in the UAE. The best brands, the widest reach; whatever your product, we will make sure it gets the exposure it deserves.

[www.ntde.com](http://www.ntde.com)
**Mon Amie**

Type of product: Private Label/Branded

Number of stores: 29

Categories of focus:
Make up, Hair Care, Fragrances, Skin Care, Sun Care, Hair Removal, Body Care, Accessories, Beauty & Grooming, Spa & Wellness, Nail Care.

Mon Amie is one of the leading companies in Kazakhstan. The company has seen the rapid growth of the chain of stores in the conclusion of direct long-term contracts with well-known foreign perfume brands, the expansion of the product range, the opening of stores in new regions, the opening of the first official online store of cosmetics and perfumes since 2006.

www.monamie.kz

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**Docib Group**

Type of product: Branded

Number of stores: 30

Categories of focus:
Vitamins, Food Supplements, Personal Care, Hair Care, Make-up, Nail Care, Body-Care, Skin-Care, Face-Care, Masstige, Mass Market

Docib is a leading healthcare service provider in the fast-growing UAE healthcare industry. We offer by far the most comprehensive range of services including Pharmacies, Clinic and Nutrition Centers across the Emirates. We are one of the leading pharmacy retailers in UAE with over 30 outlets; and our pharmacies are ideally located in Lulu Hypermarkets ensuring easy and immediate access to the communities throughout the country.

www.docibgroup.com

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**Carrefour**

Type of product: Branded/Private Label

Number of stores: 320

Categories of focus:
All Products

Carrefour was launched in the region in 1995 by UAE-based Majid Al Futtaim, which is the exclusive franchisee to operate Carrefour in over 30 countries across the Middle East, Africa, and Asia, and fully owns the operations in the region. Today, Majid Al Futtaim operates over 320 Carrefour stores in 16 countries, serving more than 750,000 customers daily and employing over 37,000 colleagues. Carrefour operates different store formats, as well as multiple online offerings to meet the growing needs of its diversified customer base. In line with the brand’s commitment to provide the widest range of quality products and value for money, Carrefour offers an unrivalled choice of more than 500,000 food and non-food products, and a locally inspired exemplary customer experience to create great moments for everyone every day.

www.carrefouruae.com
**Retailer**

**United Arab Emirates**

**Type of product:**
Private Label/Branded

**Number of Stores:**
200

**Categories of focus:**
Vitamins, Food Supplements, Personal Care, Hair Care, Makeup, Nail Care, Body-Care, Skin-Care, Face-Care, Massige, Mass Market

Offering the entire gamut of curative, nutritive, baby products, lifestyle, wellness products, FMCG products, cosmetics, personal & home care products - Aster Pharmacy has become a household name in the UAE & has emerged as the brand of choice amongst pharmacies due to its solid availability & customer first orientation. Aster Pharmacy has dotted the GCC healthcare landscape with over 200 pharmacies thereby touching upon the lives of millions by going beyond boundaries, both in terms of products & services.

[www.asterpharmacy.ae](http://www.asterpharmacy.ae)

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**Retailer**

**United Arab Emirates**

**Type of product:**
Branded

**Number of stores:**
900

**Annual Volume of Sales:**
4.5 Bln Riyal

**Other countries company is present in:**
UAE

**Categories of focus:**
Medicines, Vitamins & Supplements, Sports Nutrition, Skin & Beauty Care, Specialty Home Care, Mother & Baby Care, Orthopedics & Rehabilitation, Personal Care,

We commenced our journey as a retail pharmacy group in 1996 with a strong vision to grow over the last twenty years. Starting with just a single store, life pharmacy has grown to operate over 200 retail outlets throughout the UAE consisting of Pharmacies, Healthcare Hypermarkets, Health and Wellness stores catering to an average annual customer base of more than ten million walk-ins! We offer a wide range of products that cater to daily Healthcare needs including medicines, cosmetics, lifestyle products and healthcare equipment.

[www.lifepharmacy.com](http://www.lifepharmacy.com)

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**Retailer**

**Kazakhstan**

**Type of product:**
Branded

**Number of stores:**
3

**Annual Volume of Sales:**
25 mln. USD

**Other countries company is present in:**
USA

**Categories of focus:**
Vitamins, Food Supplements, Personal Care, Hair Care, Makeup, Nail Care, Body-Care, Skin-Care, Face-Care, Massige, Mass Market

Arbuz.kz is a leading online supermarket in Kazakhstan and our mission is to provide 5-star service to people who aspire to it. We operate in Kazakhstan (Almaty and Astana) and we have just openned our 3rd branch in USA (Pimmelon.com).

[www.arbuz.kz](http://www.arbuz.kz)
Come join us!

www.stamegnaretail.com

Stamegna Retail Management