Halal Food & Beverages

Dubai

May 22nd and 23rd 2022

Buyers List
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<th>Circle K</th>
<th>Multiplex International LLC</th>
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<td>Al Ain Coop</td>
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<td>Choitrams &amp; Sons</td>
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<td>AL SADHAN TRADING COMPANY (SPAR)</td>
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<td>Company Name</td>
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<td>Alyasra Foods Co</td>
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<td>Nesto Group</td>
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<td>Abu Dhabi Coop</td>
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<td>The Egyptian Group for Trading &amp; Contracting</td>
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<td>AAL Mir Group Trading LLC</td>
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<td>Al Sultan Food Stuff Co</td>
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<td>Umai Group LLC</td>
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<td>Admirals Trading</td>
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<td>Almaya UAE</td>
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<td>Kuwait Agro</td>
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<td>AFIL ASSOCIATES</td>
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<td>Al Safi Danone Co.</td>
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<td>Earth Retail LLC</td>
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Circle K is an international chain of convenience stores, founded in 1951 in El Paso, Texas, United States. Circle K, an American company which is owned by Alimentation Couche-Tard, operates more than 15,000 convenience stores across the globe, making it one of the largest food retailers in the world with sales of US$ 15.8 billion in 2009.

United Arab Emirates

Number of Stores: 200
Countries the company is present in: Canada, US, Fareast, and Europe.

Owned and managed by aswaaq L.L.C., aswaaq is a fast-growing retail company that operates a series of retail spaces and community malls. Conceived as an entity created by the community to serve the community, thrive on technology and innovation to offer opportunities for growth and excellence.

United Arab Emirates

Number of Stores: 100 and e-commerce
Annual Volume of Sales: 60,000,000 EU

The growth of Al Ain Coop was very consistent, we have penetrated throughout the Al Ain marketplace and currently operating 25 retail venues and soon to open 3 new outlets, we are the largest chain of retail stores in Al Ain & the market leaders in the grocery sector for over 35 years, serving over 6 million customers every year. Our annual turnover is over AED 500,000,000 during the fiscal year 2015 and we are maintaining a very healthy growth rate year on year.
Choithrams

Choithrams is today a successful group with associates in diverse fields like wholesaling, commodity brokerage, and manufacturing of edible and non-edible items. T. Choithram & Sons, a legendary success in the world of supermarkets, opened its first supermarket in 1944 at Freetown in Sierra Leone. Today, Choithrams has a global presence with a network of companies that span right across the U.S.A to the subcontinent including Europe, Africa, Far East and the Middle East.

LuLu Group International

LuLu Group International is a highly diversified entity with operations spanning a vast geographical landscape. Spearheaded by the retail division, LuLu Group has interests in Hypermarkets, Shopping Malls, Imports & Exports, Trading, Shipping, IT, Travel & Tourism and Education. With an annual turnover in excess of USD 7.4 billion and staff strength of over 40000, LuLu Group is considered a major player in the economic scenario of the Middle East.

The Sharjah Co-operative Society was founded in March 1977 by ministerial decree (no. 16, 1977) as the first co-operative society in the United Arab Emirates. As a retail business that has continued to develop over the last 40 years, Sharjah Co-op has established a strong position in the retail market, and has become a standard for quality and good value products. This position is supported by a network of around 30 branches that are equipped with all modern shopping facilities and are spread throughout the emirate.
Distributor

**Type of product:** Branded
**Volume of sales:** USD 20 Million
**Number of stores worked with:** 2000
The company also distributes to: GCC
**Categories of focus:** Vitamins, Food Supplements, Personal Care, Body-Care, Skin-Care

Our clients want cost-effective new market growth solutions, without paying expensive overheads for on-the-ground sales personnel or a local office. They look for a reliable import & distribution partner focused on business development for consumer goods and Private Label products that will get them in front of the key decision makers across retail, foodservice and HORECA.Wolf-ISC, focused on the young, affluent & fast-growing markets in the Middle East & Africa (MENA) was established to help international companies enter and operate in these markets. Based in the UAE, the gateway to GCC and Africa, we facilitate distribution & promotion of our clients’ products & services across MENA.

Website: www.wolf-isc.com

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Retailer

**Type of product:** Branded/Private Label
**Number of stores:** 80+
**Volume of sales:** N/A
**Countries the company is present in:** Bahrain
**Categories of focus:** Vitamins, Food Supplements, Personal Care, Hair Care, Accessories, Makeup, Nail Care, Body-Care, Skin-Care, Face-Care, Professional, Prestige, Masstige, Mass Market

Tamimi Markets is one of the fastest-growing supermarket chains in Saudi Arabia. Our spacious, well-stocked and competitively priced stores carry the finest local and regional brands and a wide selection of quality produce, meats, seafood, cheeses and household products. We also import foods, produce and household products from across the globe, including Asia, Australia, Brazil, Canada, Chile, China, Egypt, Ethiopia, France, Holland, Lebanon, Mexico, New Zealand, the Philippines, South Africa, Syria, United Kingdom and USA.

Website: www.tamimimarkets.com

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Retailer

**Number of Stores:** 21
**Volume of sales:** USD 250ml
**Countries the company is present in:** Spar saudi joint venture with spar int’l which operating in 40 countries.
Al Sadhan group has 2 brands Alsadhan & Spar which operates 21 retail stores in Hyper, Super, and Express format in Saudi Arabia.

Website: www.spar.sa

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Type of product: Branded/Private Label
Number of Stores worked with: 1200
Other countries distributed to: Oman & Qatar
Retailers and stores currently supplying: Carrefour, Abu Dhabi Coop, Union Coop, Lulu Group, Emirates Coop and other big chains

Multiplex International LLC specializes in FMCG and Cosmetic products distribution. Established in 1993, the company is one of the leading distributors in the region catering to all the leading hypermarkets, supermarkets, department stores and pharmacies. The company has more than 600 qualified employees, serving UAE, Oman & Qatar. Identifying the right products suitable for Middle Eastern tastes and successful marketing of the products has been Multiplex's key strength.

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Number of Stores: 80
Position: Category Manager

Anglesey Food was established in 1996, and as one of the pioneers, ventured into the large-format supermarket chain in the retail market of the Republic of Uzbekistan. Originally, the stores operated under the Anglesey Food brand as “convenience stores”. Soon after in 2005, the decision to re-brand the company was made. This gave an impetus for the retail supermarket chain development under the brand korzinka.uz. Indeed, it’s no exaggeration to say that korzinka.uz Supermarket Chain is a national brand. Our stores constantly serve tens of thousands of customers daily and we relentlessly work on attraction of new customers.

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Type of product: Private Label/Branded
Number of Stores: 108
Position: Import Manager

Makro is an Uzbek supermarket chain headquartered in Tashkent. The company operates a network of 108 stores across 25 urban areas in Uzbekistan, making it the country’s largest food retailer by store count. The company has 3,500 employees. Makro claims to command 20% of market share in Tashkent and around 5% of market share nationally.
**RASTI LARI**

*United Arab Emirates*

**Type of product:** Private Label/Branded  
**Retailers and stores it currently supplies:** Lulu Group, Carrefour, Spinneys, Aswaq, many other supermarkets  
**Other countries it distributes to:** Africa, Iran, Bahrain, Oman, Kuwait, India, Pakistan.  
**Annual Volume of Sales:** AED 100,000,000  
**Number of stores it works with:** 5000+  
**Position:** Country Manager  
**Categories of focus:** Snacks, Dry Grocery, Confectionery, Ethnic Food, Coffee and Tea

We are a trading company that has been operating in UAE for more than 90 years dealing in a lot of diverse food items and confectionary and also beverages, with a comprehensive distribution locally as well as re-exports.

**www.rastilari.com**

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**Egypt**

**Type of product:** Branded/Private  
**Number of stores:** 44 in Egypt/ 300 in Saudi Arabia  
**Volume of sales:** 1 Bln EGP  
**Other countries present in:** Saudi Arabia  
**Categories of focus:** Vitamins, Food Supplements, Personal Care, Hair Care, Accessories, Makeup, Nail Care, Body-Care, Skin-Care, Face-Care, Professional, Prestige, Masstige, Mass Market

**www.othaimmarkets.com**

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**Azerbaijan**

**Type of product:** Branded  
**Number of Stores:** +100  
**Volume of Sales:** 30 million Euro per month  
**Position:** Senior Category Manager  
**Categories of focus:** Non-alcoholic Beverages, Coffee, Tea, Snacks, Dry Grocery, Confectionery, Frozen Foods, Dairy Food, Organic, Bio, Vegan, Condiments, and Canned Foods.

Bravo Supermarket chain number one retailer in Azerbaijan operating with international retail standards. Chain includes 3 hypermarkets in Baku which are the biggest stores in the country. The company has its own distribution and logistics Center which helps to import products from Europe, Asia, Middle-East etc. Bravo is known with its exclusive European products in the market.

**www.bravosupermarket.az**
SPAR was founded in 1932 by Adrian van Well in the Netherlands as DESPAR. Thus, a chain was born whose objective was to ensure cooperation between independent retailers and wholesalers, in response to the growth of supermarket chains in Europe. Adrian van Well chose the fir tree as the symbol to identify the chain, which means SPAR in Dutch, and which the company logo remains to this day. SPAR’s growing success in the countries where it is present and the interest shown by new countries is proof of the relevance of SPAR’s business model in modern food retail.

It was in 1967, the company beginning business transactions mainly in food items category. Since that time, the company has grown tremendously and has created a great reputation in the Kuwait market and entire Middle East area. Established in 1973, International Center for Foodstuff has made a definite mark in the foodstuff and logistics business in Kuwait. What is known today as the International Center Group (ICG) was established 42 years ago by the name of International Center for Food Stuff.

Foodco is synonymous with quality. With a rich heritage of bringing to our customers the best food products in the MENA region, our portfolio of brands is a part and parcel of our consumer’s lives. Our long-standing traditional values serve as our anchor point, while we consistently endeavor to involve our product portfolio to cater to the taste of the future. Good is not good enough for us—we ensure that we are always raising the benchmark in the world of food with tasty, healthy, and fairly-priced products.
**Distributor**

**United Arab Emirates**

**Other countries it distributes to:**
Oman, Bahrain and Saudi Arabia

**Retailers and Stores it Currently Supplies:**
Carrefour, Spinneys, Lulu, Al Maya, Nesto, Petrol, and Chitram.

**Position:**
Demand Planning

We are a leading multi-disciplined food and beverage distributor, manufacturer, and third-party logistics company operating in UAE. Together, we work every day to reach kitchens and homes with “Food you trust”. Our track record comes from our passion, reliability, and versatility: providing exceptional services and more than 4,000 premium products from a portfolio of 60 renowned global brands, to over 7,000 clients.

**Retailer**

**Kuwait**

Alyasra Foods is a regional GCC leader in selling, marketing and distributing food products to hotels, restaurants, caterers and retail. Food service forms are the largest part of our business. We distribute a full line of food products, beverages and equipment to hotels, independent and chain restaurants, caterers and other “away-from-home” locations. Our portfolio and service set us apart.

**Retailer**

**United Arab Emirates**

**Type of product:**
Private Label

**Number of Stores:**
99 STORES

**Other countries company is present in:**
BAHRAIN, OMAN, SAUDI, KUWAIT, INDIA

**Annual Volume of Sales:**
1.2 BILLION

**Categories of focus:**
Coffee, Tea, Snack, Confectionery, Ethnic Food, Chilled Food, Fruits & Vegetable, Frozen Foods, Canned Foods, Gourmet, Dairy Food, Meat, Fish/Sea Food

We NESTO One of the most renowned names in the region's retail industry, has evolved from modest beginnings to being a chain of over 99 outlets across the GCC. accomplishment with our unique business strategy. Tour products are available to the customer at the best prices while our Service has emerged as the high point of our entire business philosophy. This has made our brands preferred ones among people of various nationalities in different product categories which are directly sourced from origin countries. We are diversifying our services even more by venturing into New Markets like India. While the GCC market has been driving its growth, we would now look at tapping our Indian market with a higher Indian diaspora.
Carrefour is a French multinational retail corporation headquartered in Massy, France. The eighth-largest retailer in the world by revenue, it operates a chain of hypermarkets, groceries stores and convenience stores, which as of January 2021, comprises its 12,225 stores in over 30 countries.

Al Maya Group established in 1982 by a pioneering and inspiring businessman Mr. L.K Pagarani. The Group is a Dubai based conglomerate that has become a force to reckon within the industry. Today the Group employs more than 5,000 employees from 30 different countries for its multiple business verticals; the FMCG Distribution of Food and Non-Food products, Processing Plants in India and other countries around the world, over 90 retail stores in the UAE & GCC including Supermarkets, Borders and Paperchase.

Recognized as the pioneer of UAE’s retail industry since its inception, Abu Dhabi Co-operative Society, at present, successfully operates retail brands (including CO-OP, SPAR and Megamart) with over 45 hypermarket, supermarket and convenience stores, as well as 7 shopping malls across the UAE. ADCOOPS employs over 2,300 people from 51 countries. ADCOOPS has diversified its portfolio through its real estate division, with a range of shopping malls built on state-of-the-art standards. The retail shopping experience is one of a kind, with a complete focus on maintaining an aura of family friendliness and entertainment. The objective of ADCOOPS remains to present new standards to the market, benefiting the UAE’s retail and real estate industry.
Dalmare Group is a rising food trade company based in Lebanon, founded in 1991 by Mr. Bechara Saliba and Mr. Elie Saliba. With 30 years of experience in food trading and distribution, Dalmare today is one of the most reputed companies in Lebanon for high-end professional performance and service, because our customer’s satisfaction is all what we look for. We cover today restaurants, catering services, hospitals, hotels, cafeterias, and many more food establishments throughout Lebanon, with more than 300 different products imported from overseas, brought to you at the best prices, with a golden class service.

Dalmare Group genuinely believes in professionalism. As a family business, our company stresses the importance of a friendly environment in the offices, stores and with our consumers since we consider our customers and employees to be more like family and friends.

Vision: A needed, wanted and preferred business partner for every online and offline Retailer in Kuwait and the Region.

Mission: To be the preferred Supplier and B2C Channel through providing service, solutions, innovations and latest trends in the FMCG Industry.

Value:
- Integrity: We uphold the highest standards of integrity in all of our actions.
- Teamwork: We work together, across boundaries, to meet the needs of our customers and to help our Company win.
- People: We value our people, encourage their development, hold them accountable and reward their performance.

Type of product: Branded/Private Label
Volume of sales: 41,123,000 AZN (in 000')
Number of Stores: 140
Countries the company is present in: Turkey and Georgia
Position: Senior Buyer

Azerbaijan was the second country in the Caucasus region to join the global SPAR network with Araz being selected as the partner to build and develop the SPAR Brand in the market. A company servicing more than 37,000 daily customers, Araz operates convenience stores and neighbourhood supermarkets. Owned by Veyseloglu group one of the biggest distributor in Azerbaijan.
We are a leading multi-disciplined food and beverage distributor, manufacturer, and third-party logistics company operating in UAE. Together, we work every day to reach kitchens and homes with “Food you trust”. Our track record comes from our passion, reliability, and versatility: providing exceptional services and more than 4,000 premium products from a portfolio of 60 renowned global brands, to over 7,000 clients.

Chain of Convenience stores. One of the leading supermarkets across UAE regions. Currently, we have 16 branches across Emirate regions and we are looking forward to expand more.
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<tr>
<th>United Arab Emirates</th>
<th>Saudi Arabia</th>
<th>Lebanon</th>
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<td><strong>Type of product:</strong></td>
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<td><strong>Type of product:</strong></td>
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<tr>
<td>Private Label/Branded</td>
<td>Branded/Private Label</td>
<td>Branded/Private Label</td>
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<tr>
<td><strong>Retailers and Stores it Currently Supplies:</strong></td>
<td><strong>Volume of sales:</strong></td>
<td><strong>Annual volume of sales:</strong></td>
</tr>
<tr>
<td>All Key Accounts and Retail Chains + Duty Frees</td>
<td>USD 48 Million</td>
<td>USD 15,000,000 USD</td>
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<tr>
<td><strong>Annual Volume of Sales:</strong></td>
<td><strong>Number of Stores:</strong></td>
<td><strong>Retailers and Stores it Currently Supplies:</strong></td>
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<tr>
<td>USD 250,000,000</td>
<td>30,000 in 11 countries</td>
<td>Spinney's, Carrefour, etc</td>
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<tr>
<td><strong>Categories of focus:</strong></td>
<td><strong>Categories of focus:</strong></td>
<td><strong>Suppliers worked with:</strong></td>
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<tr>
<td>Non-alcoholic Beverages, Coffee, Tea, Snacks, Dry Grocery, Confectionery, Sports, Diet, Healthy, Superfoods, Organic / Bio</td>
<td>Dairy Food</td>
<td>Indomie, Daawat &amp; Hadeel Rice, Sweet N low, American Garden, St Dalfour</td>
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Established in 1980 Aal Mir has grown into a dominant player in the FMCG distribution industry in UAE and Oman. Thanks to its managerial expertise, state-of-the-art infrastructure, and UAE’s booming economy, the company has expanded across a range of food and non-food categories with an impressive portfolio of internationally renowned brands.

Al Sani Danone (ASD) is a joint venture between Al Faisaliah Group Al Sani Dairy Company and Groupe Danone of France. The company combines Danone global expertise in dairy innovation with Al Sani deep knowledge of the Middle East consumer market. ASD supplies fresh dairy products to more than 32,000 retailers in 12 countries across the Middle East region. ASD also operates the world’s largest integrated dairy farm, with some 50,000 cows producing more than 1 million liters of fresh milk every day. Al Faisaliah has partnered with SALIC and other industry investors to establish a large-scale agricultural business in Sudan. These operations will grow crops for local consumption and export, including corn, sorghum, grasses and alfalfa. Some exports will be cattle feedstuffs for the Saudi dairy farm, replacing local crops production and reducing the farm’s environmental impact.
United Arab Emirates

Type of product: Branded/Private Label
Volume of sales: N/A
Number of Stores: 10
Categories of focus: Chilled Food, Fruits & Vegetable, Halal, Meat, Dry Grocery, Organic / Bio, Fresh Food, Vegan

Earth Retail concept comprises of retail stores Hypermarket, Supermarket and Mart (Convenience Store), Ecommerce solutions and expanding its retail partnership in Asia, Middle East and East Africa countries, serving its customers covering all need from food / non-food products, groceries, cosmetics, electronics, home appliances through to organic products. Earth is committed to offering quality products at best market price. Our vision is to make customers shopping experience is always pleasurable. Earth Commitment and Sustainability
Earth is committed to provide consistent environmental sustainable services and products to its customers. All necessary infrastructure and processes are aligned to meet this goal.

Kyrgyzstan

Type of product: Branded/Private Label
Volume of sales: N/A
Number of Stores: 81

Umai Group LLC is the biggest retail chain of stores in Kyrgyz Republic. Working with around 800 local and international suppliers and manufacturers. The company works in three different retail formats, mainly high-low (GLOBUS hyper- and super-markets), every-day-low-price (DOSTOR discount stores) and Convenient (NARODNYI mini stores). The number of employees - 3000.
Come join us!

www.stamegnaretail.com

stamegna-management

Stamegna Retail Management